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Keeping Workers Off the Ballot

HOW DEMOCRACY UNDERMINES WORKING-CLASS REPRESENTATION

Online Appendices

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NOAM LUPU

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APPENDIX A

HOW WE DEFINE Working-Class Jobs

IN GENERAL, WE define working-class jobs as those that fall into ISCO categories 4 (clerical support workers), 5 (service and sales workers), 6 (skilled agricultural workers), 7 (craft and related trades workers), 8 (plant and machine operators and assemblers), and 9 (elementary occupations). When possible, we do not count police officers (typically classified as service and sales workers in the ISCO) as working class, farm owners or managers (who are sometimes classified as skilled farm workers in the ISCO), or sole-proprietors or small business owners in working-class trades (e.g., the owners of plumbing companies) because we consider these jobs to be more like business owners or managers.

When datasets do not use ISCO codes, we make our own determinations about whether each occupation falls into ISCO categories 4 through 9 and, when possible, apply the exceptions above.

Below, we list the occupational classification systems for each of the datasets we use in this book. We list in bold the jobs that we classified as working-class jobs.

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Please note that capitalization, spelling, and punctuation are as they appear in the original datasets and discrepancies have been retained without the inclusion of [*sic*].

International Labor Organization (2020) Data (Figures 1.1 and 1.3)

Occupation (ISCO-08): 1. Managers
Occupation (ISCO-08): 2. Professionals
Occupation (ISCO-08): 3. Technicians and associate professionals
Occupation (ISCO-08): 4. Clerical support workers
Occupation (ISCO-08): 5. Service and sales workers
Occupation (ISCO-08): 6. Skilled agricultural, forestry and fishery workers
Occupation (ISCO-08): 7. Craft and related trades workers
Occupation (ISCO-08): 8. Plant and machine operators, and assemblers
Occupation (ISCO-08): 9. Elementary occupations
Occupation (ISCO-08): X. Not elsewhere classified

Global Legislators Dataset (Carnes et al. 2024) (Figures 1.1, 1.2, 2.3, 2.4, 2.5, 4.4, 5.2, 5.3)

ISCO categories 1–3, plus farm owners or managers and police
ISCO categories 4–9, minus farm owners or managers and police

CCS Wave 1 Dataset: All Countries Analyzed Except Italy (Figure 1.3)

Armed forces
01 = Armed forces

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Legislators, senior officials, and managers
11 = Legislators and senior officials
12 = Corporate managers
13 = General managers

Professionals
21 = Physical, mathematical and engineering science
22 = Life science and health professionals
23 = Teaching professionals
24 = Other professionals

Technicians and associated professionals
31 = Physical and engineering science associate professionals
32 = Life science and health associate professionals
33 = Teaching associate professionals
34 = Other associate professionals

Clerks
41 = Office clerks
42 = Customer services clerks
43 = Administration of charitable or non-governmental organizations

Services workers and shop and market sales workers
51 = Personal and protective service workers
52 = Models, sales persons and demonstrators
53 = Trade, consumer services

Skilled agricultural and fishery workers
61 = Market-oriented skilled agricultural and fishery workers
62 = Subsistence agricultural and fishery workers

Craft and related trade workers
71 = Extraction and building trade workers
72 = Metal, machinery and related trade workers

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73 = Precision, handicraft, printing and related trade workers
74 = Other craft and related trades workers

Plant and machine operators and assemblers
81 = Stationary-plant and related operators
82 = Machine operators and assemblers
83 = Drivers and mobile-plant operators
84 = Other plant and machine operators and assemblers

Elementary occupations
91 = Sales and services elementary occupations
92 = Agricultural, fishery and related laborers
93 = Laborers in mining, construction, manufacturing and transport
94 = Other positions in elementary occupations

96 = Other or non-classifiable occupations (not enough information available to classify)
97 = (not documented)
999 = Missing
–1 = Q not asked

CCS Wave 1 Dataset: Italy 2013 (Figure 1.3)

99 = No answer
102 = Responsible for homework
103 = Students
104 = Unemployed
105 = Managers
106 = Teaching professionals
107 = Clerks
108 = Laborers
109 = Entrepreneurs
110 = Professionals

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111 = Trade workers
112 = Craftsmen
113 = Technicians
114 = Party off., loc. administrators, trade-unionists
115 = Armed forces

CCS Wave 2 Dataset: All Countries Analyzed Except Greece and Australia (Figure 1.3)

ISCO categories 1–3
ISCO categories 4–9

CCS Wave 2 Dataset: Greece 2015 (Figure 1.3)

1 = armed forces
11 = legislators and senior officials
12 = corporate managers
13 = general managers
21 = physical, mathematical and engineering science
22 = health professionals
23 = teaching professionals
24 = other professionals
31 = physical and engineering science associate professionals
32 = life science and health associate professionals
34 = other associate professionals
41 = office clerks
42 = customer service clerks
51 = personal and protective service workers
52 = models, sales persons and demonstrators
61 = market-oriented skilled agricultural and fishery workers
71 = extraction and building trade workers
72 = metal, machinery and related trade workers

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73 = precision, handicraft, printing and related trade workers
74 = other craft and related trade workers
81 = stationary-plant and related operators
82 = machine operators and assemblers
83 = drivers and mobile-plant operators
84 = other plant and machine operators and assemblers
91 = sales and services elementary occupations
92 = agricultural, fishery and related laborers
93 = laborers in mining, construction, manufacturing and transport
94 = other positions in elementary occupations
96 = other or non-classifiable occupations
(missing) 97 = I do not answer
(missing) 98 = I do not know

CCS Wave 2 Dataset: Australia 2016 (Figure 1.3)

97 = Not working (unemployed / student / unable to work / retired / etc.)
1000 = Managers
1110 = Chief Executives, General Managers and Legislators
1111 = Chief Executives and Managing Directors
1112 = General Managers
1113 = Legislators
1210 = Farmers and Farm Managers
1211 = Aquaculture Farmers
1212 = Crop Farmers
1213 = Livestock Farmers
1214 = Mixed Crop and Livestock Farmers
1300 = Specialist Managers
1311 = Advertising, Public Relations and Sales Managers

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1320 = Business Administration Managers
1321 = Corporate Services Managers
1322 = Finance Managers
1323 = Human Resource Managers
1324 = Policy and Planning Managers
1325 = Research and Development Managers
1330 = Construction, Distribution and Production Managers
1331 = Construction Managers
1332 = Engineering Managers
1333 = Importers, Exporters and Wholesalers
1334 = Manufacturers
1335 = Production Managers
1336 = Supply, Distribution and Procurement Managers
1340 = Education, Health and Welfare Services Managers
1341 = Child Care Centre Managers
1342 = Health and Welfare Services Managers
1343 = School Principals
1344 = Other Education Managers
1351 = ICT Managers
1390 = Miscellaneous Specialist Managers
1391 = Commissioned Officers (Management)
1392 = Senior Non-commissioned Defence Force Members
1399 = Other Specialist Managers
1400 = Hospitality, Retail and Service Managers
1410 = Accommodation and Hospitality Managers
1411 = Cafe and Restaurant Managers
1412 = Caravan Park and Camping Ground Managers
1413 = Hotel and Motel Managers
1414 = Licensed Club Managers
1419 = Other Accommodation and Hospitality Managers
1421 = Retail Managers
1490 = Miscellaneous Hospitality, Retail and Service Managers
1491 = Amusement, Fitness and Sports Centre Managers

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1492 = Call or Contact Centre and Customer Service Managers
1493 = Conference and Event Organisers
1494 = Transport Services Managers
1499 = Other Hospitality, Retail and Service Managers
2000 = Professionals
2100 = Arts and Media Professionals
2110 = Arts Professionals
2111 = Actors, Dancers and Other Entertainers
2112 = Music Professionals
2113 = Photographers
2114 = Visual Arts and Crafts Professionals
2120 = Media Professionals
2121 = Artistic Directors, and Media Producers and Presenters
2122 = Authors, and Book and Script Editors
2123 = Film, Television, Radio and Stage Directors
2124 = Journalists and Other Writers
2200 = Business, Human Resource and Marketing Professionals
2210 = Accountants, Auditors and Company Secretaries
2211 = Accountants
2212 = Auditors, Company Secretaries and Corporate Treasurers
2220 = Financial Brokers and Dealers, and Investment Advisers
2221 = Financial Brokers
2222 = Financial Dealers
2223 = Financial Investment Advisers and Managers
2230 = Human Resource and Training Professionals
2231 = Human Resource Professionals
2232 = ICT Trainers
2233 = Training and Development Professionals
2240 = Information and Organisation Professionals
2241 = Actuaries, Mathematicians and Statisticians

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2242 = Archivists, Curators and Records Managers
2243 = Economists
2244 = Intelligence and Policy Analysts
2245 = Land Economists and Valuers
2246 = Librarians
2247 = Management and Organisation Analysts
2249 = Other Information and Organisation Professionals
2250 = Sales, Marketing and Public Relations Professionals
2251 = Advertising and Marketing Professionals
2252 = ICT Sales Professionals
2253 = Public Relations Professionals
2254 = Technical Sales Representatives
2300 = Design, Engineering, Science and Transport Professionals
2310 = Air and Marine Transport Professionals
2311 = Air Transport Professionals
2312 = Marine Transport Professionals
2320 = Architects, Designers, Planners and Surveyors
2321 = Architects and Landscape Architects
2322 = Surveyors and Spatial Scientists
2323 = Fashion, Industrial and Jewellery Designers
2324 = Graphic and Web Designers, and Illustrators
2325 = Interior Designers
2326 = Urban and Regional Planners
2330 = Engineering Professionals
2331 = Chemical and Materials Engineers
2332 = Civil Engineering Professionals
2333 = Electrical Engineers
2334 = Electronics Engineers
2335 = Industrial, Mechanical and Production Engineers
2336 = Mining Engineers
2339 = Other Engineering Professionals
2340 = Natural and Physical Science Professionals
2341 = Agricultural and Forestry Scientists
2342 = Chemists, and Food and Wine Scientists

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2343 = Environmental Scientists
2344 = Geologists, Geophysicists and Hydrogeologists
2345 = Life Scientists
2346 = Medical Laboratory Scientists
2347 = Veterinarians
2349 = Other Natural and Physical Science Professionals
2400 = Education Professionals
2410 = School Teachers
2411 = Early Childhood (Pre-primary School) Teachers
2412 = Primary School Teachers
2413 = Middle School Teachers (Aus) \ Intermediate School Teachers (NZ)
2414 = Secondary School Teachers
2415 = Special Education Teachers
2420 = Tertiary Education Teachers
2421 = University Lecturers and Tutors
2422 = Vocational Education Teachers (Aus) \ Polytechnic Teachers (NZ)
2490 = Miscellaneous Education Professionals
2491 = Education Advisers and Reviewers
2492 = Private Tutors and Teachers
2493 = Teachers of English to Speakers of Other Languages
2500 = Health Professionals
2510 = Health Diagnostic and Promotion Professionals
2511 = Nutrition Professionals
2512 = Medical Imaging Professionals
2513 = Occupational and Environmental Health Professionals
2514 = Optometrists and Orthoptists
2515 = Pharmacists
2519 = Other Health Diagnostic and Promotion Professionals
2520 = Health Therapy Professionals
2521 = Chiropractors and Osteopaths
2522 = Complementary Health Therapists

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2523 = Dental Practitioners
2524 = Occupational Therapists
2525 = Physiotherapists
2526 = Podiatrists
2527 = Audiologists and Speech Pathologists \ Therapists
2530 = Medical Practitioners
2531 = General Practitioners and Resident Medical Officers
2532 = Anaesthetists
2533 = Specialist Physicians
2534 = Psychiatrists
2535 = Surgeons
2539 = Other Medical Practitioners
2540 = Midwifery and Nursing Professionals
2541 = Midwives
2542 = Nurse Educators and Researchers
2543 = Nurse Managers
2544 = Registered Nurses
2600 = ICT Professionals
2610 = Business and Systems Analysts, and Programmers
2611 = ICT Business and Systems Analysts
2612 = Multimedia Specialists and Web Developers
2613 = Software and Applications Programmers
2621 = Database and Systems Administrators, and ICT Security Specialists
2630 = ICT Network and Support Professionals
2631 = Computer Network Professionals
2632 = ICT Support and Test Engineers
2633 = Telecommunications Engineering Professionals
2700 = Legal, Social and Welfare Professionals
2710 = Legal Professionals
2711 = Barristers
2712 = Judicial and Other Legal Professionals
2713 = Solicitors
2720 = Social and Welfare Professionals
2721 = Counsellors

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2722 = Ministers of Religion
2723 = Psychologists
2724 = Social Professionals
2725 = Social Workers
2726 = Welfare, Recreation and Community Arts Workers
3000 = Technicians and Trades Workers
3100 = Engineering, ICT and Science Technicians
3110 = Agricultural, Medical and Science Technicians
3111 = Agricultural Technicians
3112 = Medical Technicians
3113 = Primary Products Inspectors
3114 = Science Technicians
3120 = Building and Engineering Technicians
3121 = Architectural, Building and Surveying Technicians
3122 = Civil Engineering Draftspersons and Technicians
3123 = Electrical Engineering Draftspersons and Technicians
3124 = Electronic Engineering Draftspersons and Technicians
3125 = Mechanical Engineering Draftspersons and Technicians
3126 = Safety Inspectors
3129 = Other Building and Engineering Technicians
3130 = ICT and Telecommunications Technicians
3131 = ICT Support Technicians
3132 = Telecommunications Technical Specialists
3200 = Automotive and Engineering Trades Workers
3210 = Automotive Electricians and Mechanics
3211 = Automotive Electricians
3212 = Motor Mechanics
3220 = Fabrication Engineering Trades Workers
3221 = Metal Casting, Forging and Finishing Trades Workers
3222 = Sheetmetal Trades Workers

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3223 = Structural Steel and Welding Trades Workers
3230 = Mechanical Engineering Trades Workers
3231 = Aircraft Maintenance Engineers
3232 = Metal Fitters and Machinists
3233 = Precision Metal Trades Workers
3234 = Toolmakers and Engineering Patternmakers
3240 = Panelbeaters, and Vehicle Body Builders, Trimmers and Painters
3241 = Panelbeaters
3242 = Vehicle Body Builders and Trimmers
3243 = Vehicle Painters
3300 = Construction Trades Workers
3310 = Bricklayers, and Carpenters and Joiners
3311 = Bricklayers and Stonemasons
3312 = Carpenters and Joiners
3320 = Floor Finishers and Painting Trades Workers
3321 = Floor Finishers
3322 = Painting Trades Workers
3330 = Glaziers, Plasterers and Tilers
3331 = Glaziers
3332 = Plasterers
3333 = Roof Tilers
3334 = Wall and Floor Tilers
3341 = Plumbers
3400 = Electrotechnology and Telecommunications Trades Workers
3411 = Electricians
3420 = Electronics and Telecommunications Trades Workers
3421 = Airconditioning and Refrigeration Mechanics
3422 = Electrical Distribution Trades Workers
3423 = Electronics Trades Workers
3424 = Telecommunications Trades Workers
3510 = Food Trades Workers
3511 = Bakers and Pastrycooks

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3512 = Butchers and Smallgoods Makers
3513 = Chefs
3514 = Cooks
3600 = Skilled Animal and Horticultural Workers
3610 = Animal Attendants and Trainers, and Shearers
3611 = Animal Attendants and Trainers
3612 = Shearers
3613 = Veterinary Nurses
3620 = Horticultural Trades Workers
3621 = Florists
3622 = Gardeners
3623 = Greenkeepers
3624 = Nurserypersons
3900 = Other Technicians and Trades Workers
3911 = Hairdressers
3920 = Printing Trades Workers
3921 = Print Finishers and Screen Printers
3922 = Graphic Pre-press Trades Workers
3923 = Printers
3930 = Textile, Clothing and Footwear Trades Workers
3931 = Canvas and Leather Goods Makers
3932 = Clothing Trades Workers
3933 = Upholsterers
3940 = Wood Trades Workers
3941 = Cabinetmakers
3942 = Wood Machinists and Other Wood Trades Workers
3990 = Miscellaneous Technicians and Trades Workers
3991 = Boat Builders and Shipwrights
3992 = Chemical, Gas, Petroleum and Power Generation Plant Operators
3993 = Gallery, Library and Museum Technicians
3994 = Jewellers
3995 = Performing Arts Technicians
3996 = Signwriters

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3999 = Other Miscellaneous Technicians and Trades Workers
4000 = Community and Personal Service Workers
4110 = Health and Welfare Support Workers
4111 = Ambulance Officers and Paramedics
4112 = Dental Hygienists, Technicians and Therapists
4113 = Diversional Therapists
4114 = Enrolled and Mothercraft Nurses
4115 = Indigenous Health Workers
4116 = Massage Therapists
4117 = Welfare Support Workers
4200 = Carers and Aides
4211 = Child Carers
4221 = Education Aides
4230 = Personal Carers and Assistants
4231 = Aged and Disabled Carers
4232 = Dental Assistants
4233 = Nursing Support and Personal Care Workers
4234 = Special Care Workers
4310 = Hospitality Workers
4311 = Bar Attendants and Baristas
4312 = Cafe Workers
4313 = Gaming Workers
4314 = Hotel Service Managers
4315 = Waiters
4319 = Other Hospitality Workers
4400 = Protective Service Workers
4410 = Defence Force Members, Fire Fighters and Police
4411 = Defence Force Members - Other Ranks
4412 = Fire and Emergency Workers
4413 = Police
4420 = Prison and Security Officers
4421 = Prison Officers
4422 = Security Officers and Guards
4500 = Sports and Personal Service Workers

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4510 = Personal Service and Travel Workers
4511 = Beauty Therapists
4512 = Driving Instructors
4513 = Funeral Workers
4514 = Gallery, Museum and Tour Guides
4515 = Personal Care Consultants
4516 = Tourism and Travel Advisers
4517 = Travel Attendants
4518 = Other Personal Service Workers
4520 = Sports and Fitness Workers
4521 = Fitness Instructors
4522 = Outdoor Adventure Guides
4523 = Sports Coaches, Instructors and Officials
4524 = Sportspersons

5000 = Clerical and Administrative Workers
5100 = Office Managers and Program Administrators
5111 = Contract, Program and Project Administrators
5120 = Office and Practice Managers
5121 = Office Managers
5122 = Practice Managers
5210 = Personal Assistants and Secretaries
5211 = Personal Assistants
5212 = Secretaries
5300 = General Clerical Workers
5311 = General Clerks
5321 = Keyboard Operators
5400 = Inquiry Clerks and Receptionists
5410 = Call or Contact Centre Information Clerks
5411 = Call or Contact Centre Workers
5412 = Information Officers
5421 = Receptionists
5500 = Numerical Clerks
5510 = Accounting Clerks and Bookkeepers
5511 = Accounting Clerks

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5512 = Bookkeepers
5513 = Payroll Clerks
5520 = Financial and Insurance Clerks
5521 = Bank Workers
5522 = Credit and Loans Officers (Aus) \ Finance Clerks (NZ)
5523 = Insurance, Money Market and Statistical Clerks
5610 = Clerical and Office Support Workers
5611 = Betting Clerks
5612 = Couriers and Postal Deliverers
5613 = Filing and Registry Clerks
5614 = Mail Sorters
5615 = Survey Interviewers
5616 = Switchboard Operators
5619 = Other Clerical and Office Support Workers
5900 = Other Clerical and Administrative Workers
5910 = Logistics Clerks
5911 = Purchasing and Supply Logistics Clerks
5912 = Transport and Despatch Clerks
5990 = Miscellaneous Clerical and Administrative Workers
5991 = Conveyancers and Legal Executives
5992 = Court and Legal Clerks
5993 = Debt Collectors
5994 = Human Resource Clerks
5995 = Inspectors and Regulatory Officers
5996 = Insurance Investigators, Loss Adjusters and Risk Surveyors
5997 = Library Assistants
5999 = Other Miscellaneous Clerical and Administrative Workers
6000 = Sales Workers
6100 = Sales Representatives and Agents
6110 = Insurance Agents and Sales Representatives
6111 = Auctioneers, and Stock and Station Agents

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6112 = Insurance Agents
6113 = Sales Representatives
6121 = Real Estate Sales Agents
6210 = Sales Assistants and Salespersons
6211 = Sales Assistants (General)
6212 = ICT Sales Assistants
6213 = Motor Vehicle and Vehicle Parts Salespersons
6214 = Pharmacy Sales Assistants
6215 = Retail Supervisors
6216 = Service Station Attendants
6217 = Street Vendors and Related Salespersons
6219 = Other Sales Assistants and Salespersons
6300 = Sales Support Workers
6311 = Checkout Operators and Office Cashiers
6390 = Miscellaneous Sales Support Workers
6391 = Models and Sales Demonstrators
6392 = Retail and Wool Buyers
6393 = Telemarketers
6394 = Ticket Salespersons
6395 = Visual Merchandisers
6399 = Other Sales Support Workers
7000 = Machinery Operators and Drivers
7100 = Machine and Stationary Plant Operators
7110 = Machine Operators
7111 = Clay, Concrete, Glass and Stone Processing Machine Operators
7112 = Industrial Spraypainters
7113 = Paper and Wood Processing Machine Operators
7114 = Photographic Developers and Printers
7115 = Plastics and Rubber Production Machine Operators
7116 = Sewing Machinists
7117 = Textile and Footwear Production Machine Operators
7119 = Other Machine Operators

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7120 = Stationary Plant Operators
7121 = Crane, Hoist and Lift Operators
7122 = Drillers, Miners and Shot Firers
7123 = Engineering Production Workers
7129 = Other Stationary Plant Operators
7210 = Mobile Plant Operators
7211 = Agricultural, Forestry and Horticultural Plant Operators
7212 = Earthmoving Plant Operators
7213 = Forklift Drivers
7219 = Other Mobile Plant Operators
7300 = Road and Rail Drivers
7310 = Automobile, Bus and Rail Drivers
7311 = Automobile Drivers
7312 = Bus and Coach Drivers
7313 = Train and Tram Drivers
7321 = Delivery Drivers
7331 = Truck Drivers
7411 = Storepersons
8000 = Labourers
8110 = Cleaners and Laundry Workers
8111 = Car Detailers
8112 = Commercial Cleaners
8113 = Domestic Cleaners
8114 = Housekeepers
8115 = Laundry Workers
8116 = Other Cleaners
8210 = Construction and Mining Labourers
8211 = Building and Plumbing Labourers
8212 = Concreters
8213 = Fencers
8214 = Insulation and Home Improvement Installers
8215 = Paving and Surfacing Labourers
8216 = Railway Track Workers
8217 = Structural Steel Construction Workers

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8219 = Other Construction and Mining Labourers
8300 = Factory Process Workers
8310 = Food Process Workers
8311 = Food and Drink Factory Workers
8312 = Meat Boners and Slicers, and Slaughterers
8313 = Meat, Poultry and Seafood Process Workers
8320 = Packers and Product Assemblers
8321 = Packers
8322 = Product Assemblers
8390 = Miscellaneous Factory Process Workers
8391 = Metal Engineering Process Workers
8392 = Plastics and Rubber Factory Workers
8393 = Product Quality Controllers
8394 = Timber and Wood Process Workers
8399 = Other Factory Process Workers
8410 = Farm, Forestry and Garden Workers
8411 = Aquaculture Workers
8412 = Crop Farm Workers
8413 = Forestry and Logging Workers
8414 = Garden and Nursery Labourers
8415 = Livestock Farm Workers
8416 = Mixed Crop and Livestock Farm Workers
8419 = Other Farm, Forestry and Garden Workers
8510 = Food Preparation Assistants
8511 = Fast Food Cooks
8512 = Food Trades Assistants
8513 = Kitchenhands
8900 = Other Labourers
8910 = Freight Handlers and Shelf Fillers
8911 = Freight and Furniture Handlers
8912 = Shelf Fillers
8990 = Miscellaneous Labourers
8991 = Caretakers
8992 = Deck and Fishing Hands
8993 = Handypersons

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8994 = Motor Vehicle Parts and Accessories Fitters
8995 = Printing Assistants and Table Workers
8996 = Recycling and Rubbish Collectors
8997 = Vending Machine Attendants
8999 = Other Miscellaneous Labourers
9999 = Other

Surveys in the Americas (see Carnes and Lupu 2025): All Countries Analyzed Except Canada and the US (Figures 2.1, 2.2, 4.1, 4.2, 4.3, 5.1)

(1) Directors and Managers
(2) Professionals, Scientists, and Intellectuals
(3) Technicians and Associate Professionals
(4) Administrative Support Staff
(5) Service Workers and Sales Workers
(6) Farmers and Skilled Agricultural, Forestry, and Fishery Workers
(7) Mechanical, Craft, and Related Trade Workers
(8) Plant and Machine Operators, and Assemblers
(9) Elementary Occupations
(10) Armed Forces Occupations

Surveys in the Americas: Canada (Figure 4.1)

Adjoint administratif gouv du Canada
adjointe administrative
adjointe médicale
Admin
Admin assistant
Admin staff
Administrative assistant
Administrative support
Aircraft maintenance
Assembly worker

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Audio Describer for TV and theatre
AUTO MECHANIC
Auto worker
Baker
Bank teller
Bartender Customer Service
Booking clerk
Bum
Bus driver
Caissiere
Caissière
Call Center Agent
caregiver
carpenter
Carpentry
Carrier
cashier
Charpentier menuisier
Chauffeur
Chef
Child care
Cleaner
clerical
clerk
Clerk for city of toronto
Coiffeuse
Collision repair tech
Commis
commis de bureau
Construction
Cook
Coordonnatrice service à la clientèle
Cosmetic sales service
Courier
Courtier immobilier

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CRAFTMAN
Csr
Csw
Cuisine
Cuisiner
cuisinier
Customer service
Customer service agent
Customer service representative
Customer Support
CUSTOMER SUPPORT STAFF
Data entry
Daycare
Delivery Driver
Dental assistant
Dental Hygiene
Dental receptionist
Developmental Support Worker
Door Dash
Driver
electrician
Electronic technician
Emergency Services Communications Operator
Entrepôt alimentaire
Entry level labour
Executive Assistant
Factory worker
Foreman
Foyer
Frigoriste
Front line staff
furniture maker
Garden
Gardener
General labour

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Government employee
GOVERNMENT WORKER
Grocery Clerk
Guest service representative
Guest Services
guide touristique
Hairstylist
Health aide
Health care workers
Healthcare cook
Heavy construction
hospital worker
Hospitality
Hostess
Housekeeper
HVAC
Laborer
labour
Landscaper
Machine operator
Machiniste
Maintenance
Maintenance Supervisor
Maman amie femme et adjointe administrative
MASSOTERAPEUTE
Massotherapeute
Mcdo
Mécanicien automobile
Mécanicien Soudeur Monteur
mechanic
Medical office assisstant
Medical secretary
Medical Transcriptionist
Millwright
millwright crane operator

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Mining
Office assistant
Office Drone
Office worker
opérateur de machinerie lourde
Painter
Personal support worker
Personal Support Worker Now retired
Personnel de soutien
picture framing
pizzaiolo
Plumber
Poissonniere
Postal Clerk
Prep cook
Prepose aux élèves handicapés
RAILROAD WORKER
Railway Conductor
Receptionist
Réceptionniste
Répartiteur
retail
Retail area manager plus two part time jobs
retail sales
Retail sales associate
Retired from home care worker
Roofer
Roofer clean up girl part of a crew of skilled worker companies
scheduler
Secreraire
Secrétaire
Secrétaire administrative
Secrétaire de direction
Secretary

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SECURITY
Server
service
Service clientèle
Service de garde
Service rig worker
SERVICES A LA CIENTELE
skilled trade
Soudeuse
Sous chefs
steel worker
Technicien
Technicien en automatisme
Technicien en mecanique
Technicien en pisciculture
Technicien en télécommunications
Technicienne
Technicienne en administration
Television Camera operator
Trades
Tradesman
Travail de bureau
Travailler
Travailleur
Travailleur à temps plein
Travailleur à temps pleins
Travailleur temps plein
Travailleurs
Travailleuse
Travailleuse à temps plein
Travailleuse temps plein
Truck driver
trucker
Uber Driver
Union steward

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Waiter
waitress
Warehouse
Warehouse Technician
warehouse worker
Warehousing and transportation
welder
Worker
Accommodations Assistant Manager
Account Manager
Accountabt
Accountant
Accounting
Acheteur
actuary
Administration
Administrative
Administrative counsellor
Administrator
administratrice
Advisor
Agent de développement économique
AGENT DE RESEAUX
agent securité
Agente administrative
Agente administrative CISSSBSL
Agente de bureau
Agente de relations humaines
Agente socioéconomique
Aircraft maintenance engineer
ambulancier
Analyst
Analyst healthcare
Analyste
Analyste en TI

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Animator
Apartment building manager
architect
Arpenteur géomètre
Art department for film
Artist
Artiste
Assistant real estate
Audio Engineer
Auditer
Avocat
Avocate
Bank
Bank Vice president
Banker
banking
Banking technology
Bed and Breakfast owner and operator
Benefits Administration
Benefits Officer
BIOMEDICAL DEVICE TECH
BMS Technical Specialist
bookkeeper
Box office manager theatre
broker
building manager
Business
Business analyst
Business analyst for retail company
Business consultant
Business director
Business owner
Business owner and consultant
business owner in tourism
businessman residential renovations

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Bussinessman
Buyer
Canadian Forces
Care aid
Caseworker
CEO
Cfo
chef d'unité
Chef instructor
Chemist
Chimiste Teinturier
chiropractor
cinema manager
city councillor
City planner
Civil construction
Claims analysis
Client relations and accounting at municipal housing office
Cloud solution Architect
Collector
College Instructor
Commercial baker
Communications
Communications Representative
Communications Specialist
comptable
Computer consultant
Computer repair
Computer science
Computer scientist
Computer technology
Conception numerique
Congé de maternité sinon assistante gérante en pharmacie
Conseiller
conseiller en gestion

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Conseiller en services bancaires internationaux et méthodes de paiement électroniques
Conseiller principal de programme
Conseiller sécurité chantiers Hydro
Construction Project Manager
Consultant
Consultant Engineer
Consultant Marketing
consulting engineer
Contractor
Coordinator
Court reporter
CPA
CPA Internal Auditor
Credit specialist
Customs Broker
Data Analyst
Data Anayst
Decorator
Defence Researcher
Dental office manager
Design
designer
Désigner industriel
Development
Développeur
dietary aide
Digital producer
DIR HR
Directeur
Directeur adjoint
Directeur adjoint collège
Directeur adjointb
Directeur commerce de détail
Directeur de crédit

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Directeur finances retraité
directeur succursale bancaire
Direction générale consultante
Director comms
Directrice
Directrice d'ecole
Directrice des soins infirmiers dans un CISSS
Directrice service financier
Doctor
Doctor Medical
Early childhood educator and doula
Education
Éducation
Education Administration
Education and Finance
Education Assistant
Educational assistant
Educator
éducatrice
Éducatrice service de garde scolaire en invalidité
Elected official
Electronics Engineering Technologist
Elementary School Principal
elementary school teacher
Emergency Services
Employment officer
emplpyment trainer
Energy Sector
Energy Wellsite Supervisor
Engineer
Engineering
Engineering Technologist
Enseignant
Enseignante
enseignante à l'élémentaire

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Enseignante au secondaire
Enseignante science au secondaire
Enseignement
Entertainer
Entrepreneur
Entrepreneur en alimentation
entrepreneur peintre
enviromental services
Environmental Engineer
Equestrian coach and trainer
erosion and Sediment Control Inspector
Escalations advisor
Estimatrice en construction
executive
Executive mgmt
Farmer
Federal Civil Servant
Federal Public Servant
Film industry
film production
Finance
financial
Financial Advisor
Financial analyst
Financial and Human Resources Manager
financial service staff
financial services
fitness instructor
Fitness trainer
fonctionnaire
Fonctionnaire fédéral
Formateur
Game designer
General contracting
general contractor

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Gerant
gérant de département de production
Gestion
gestionnaire
gestionnaire de programme
gestionnaire de service
Gestionnaire TI
Global Finance Executive
GM
Gouvernement du Québec
Government
Grad student and teaching research assistant
Graphic designer
Healthcare Research Coordinator
Heath inspector
Holistic nutritionist
Home Building
home business owner
HOTEL OWNER
Hotelier
Hr
HR Business Partner
Human behaviour
Human Resource
Human resources manager
I was a music teacher but quit recently
Income Assistance Financial worker
Industrial lab technician
Infirmiere
Infirmière
Infirmière auxiliaire
informaticien
Information analyst
Information technology
Information Technology Worker

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Ingenieur
Ingénieur
Ingénieur en force motrice
Inhalotherapeute
Inspector
Instructional Designer
Instructor
Insurance
Insurance adjuster
Insurance Agent
INSURANCE BROKER
insurance professional
intern
Intervenant
Intervenant communautaire
Intervenante
Intervenante psychosociale
Investment Sales Consultant
investor
IT
IT Analyst
it consultant
IT Director
It manager
IT Service Management
It specialist
IT Support Technician
IT Technician
Journalist
Kinesiologist
Lab technician
Law enforcement
Lawyer
Learning soecialist
Legal

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Legal Assistant
Lender
library
Library Technician
Licensed Collections Officer
Licensed practical nurse
Locatrice de chalet à louer
Logistics
Logistique
Management
Manager
Manager Bell Canada
Manufacturer
Manufacturing manager
Marin Officier de navigation
Market research analyst
Marketing
Marketing assistant
Marketing manager
Mechanical Engineer
Medical doctor
Medical Laboratory
Medical Office Manager
Merchandiser
Militaire
Military
Military member
Mortgage Agent
Municipal Administration
music teacher
Music teacher self employed
Musician
Navy
Network Operations Analyst
New Homes Warranty Technician

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News reporter
Nurse
nursing
Nursing home
nursing professor
Occupational therapist
Office administrator
Office and Project Coordinator
OFFICE MANAGER
Officer
Officier de Navigation
Online Sales
Online website design and marketing
Operating Room Business Manager
Operation
Operation manager
Operations
Operations manager
Orthophoniste
Outside Sales
Owner
Owner operator Chef
Packaging supervisor
paie maitre
Paramedic
Pastor
payroll and accounts receivable and payable
Pedagogical cousellor and professor
Personal trainer
Pet care specialist
Pharmacy tech
Pharmacy technician
PhD Student
Photographer
Physician

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Physics Engineer
Pilot
Police officer
Policier
Policier conseiller municipal
policy analyst
Political organizer
post office manager
post secondary administration
Postmaster
power engineer
Power engineering
Préposée aux bénéficiaires
Pricing Specialist
Priest
Principal
Probation Officer
Procurement Analyst
Producer
Product Advisor
Product Manager
Production Manager
Professeur
Professional
professional commercial photographer
Professional engineer
Professionnelle des communications
Professor
Program Coordinator
Program manager
Project Management
Project manager
Project Officer
proprietaire d'entreprises
propriétaire ferme laitière

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Provincial Government Executive
Psychologist
psychologue
public administration
Public education
Public saftey officer
purchasing supervisor
Quality Engineer
Real Estata agent
real estate analyst
Real Estate Appraiser
Realtor
Recruiter
Reg nurse
Registered massage therapist
Registered Nurse
Rehabilitation Assistant
Relationship Manager
représentant syndical
Research and Advisory Fellow
Research Director
Research Technician
Researcher
Responsable de projet
restaurateur
Restoration
Retail business owner
Retail Executive
Retail management
Retail manager
Retail supervisor
Retailer
retired teacher
retired secondary teacher
RN

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RN farmer
Safety Analyst
Sales
Sales Account Manager
Sales and Writer
Sales associate
Sales clerk
sales manager
Sales rep
Salesman
salesperson
santé
School principal
scientist
Scientists
scopist
Security Supervisor
self employed
self employed landscaping yard work
Self Employed Retail
senior management
Senior manager
Sergent détective
shift lead in provincial communication centre
Small business
social impact coordinator
Social Work
social worker
Software developer
Software engineer
sole proprietor
Sonography
sound tech
Special education assistant
Speech Lanuage Pathologist

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Sports management
Stakeholder support coordinator
Store manager
Strategic Advisor
Strategist
Streamer
Superintendent
Superviseur de production
Superviseur production
supervisor
Support manager
Surface Land Administrator
SYSTEM ADMIN
SYSTEMS ADMINISTRATOR
Systems Analyst
Systems Engineer
Systems Manager
Tax analyst
Teacher
Teachers aid
Teaching
Teaching assistant
Team lead
Tech
Technical Architect
Technical Sales
Technical Support Specialist
Technicien de laboratoire en chimie
Technicien informatique
technicienne en chimie analytique
Technicienne en diététique
Technicienne en éducation spécialisée
Technicienne en laboratoire
Technologique
Technology management

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Thérapeute en physiothérapie
Traductrice
Training Manager
Transit Supervisor
Travailleur autonome
Travailleuse sociale
Travel Consultant
Underwriter
University teacher
vendeuse
Veterinarian
Vice president
volunteer coordinator
Web application developer
Well Analyst
Wholesale Business consultant
Writer
Writer and translator

Surveys in the Americas: The US (Figure 4.2)

Driver
911 operator
A server
AT&T DATA ENTRY & CALL CENETR FOR B . . .
Admin Assistant
Admin assistant
Admin asst. in high school
Administrative Assistant
Administrative Assistant
Administrative assistant
Administrative support
Amazon Driver
Associate retail
Auto worker

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Babysitter
Bagger
Bank teller
Barista
Bartender
Bartender
Budtender
Bury fiberoptic cables
Bus monitor
Buss driver
Butcher
Butchering
Call Center
Call center employee, inbound call an . . .
Cashier
Cashier
Cashier at a fast food place
Cashier/Customer Service entry manage . . .
Cleaner
Clerical
Clerical
Construction
Construction
Construction flagging
Construction trades
Construction window framer and instal . . .
Construction/
Construction/roofing
Cook
Cook.
Cooking
Courier
Courier driver
Court Support Staff
Cust service

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Custodian
Customer Service
Customer Service Representative
Customer Service in Healthcare
Customer Service rep
Customer service
Customer service
Customer service and clerical
Customer service coordinator
Customer service rep
Customer service rep at a clubhouse
Customer service representative super . . .
Data entry
Data entry retail associate
Deli cook in a gas station
Delivery
Delivery driver
Delivery driver
Disabled and retail
Disabled/retail
Dispatcher
Dog groomer and trainer
Dog grooming
Donut cutter
Door dash driver
Driver
Drywall
Drywall finisher
E-Marketing
Electrician
Electrician
Factory Worker
Factory work.
Farm work
Fast food

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Fast food worker. Pet stylist trainer.
Finance cashier
Financial secretary
Flight attendant
Food Service
Food Service on school's
Food delivery
Food production line factory
Food service
Food service
Forklift driver
Front desk hotel
General Laborer
Gig Economy
Gig work
Hair Styling
Hair Stylist
Hairdresser
Hairdresser
Housekeeper
Housekeeper, nanny
Housekeeping
Housekeeping
I am a server at a restaurant
I clean houses .
I currently work as a Front-end utili . . .
I was a retail clerk before I retired
I was a secretary many years ago
I was a server at a restaurant
I'm a maintenance worker/care taker f . . .
Janitor
Janitorial
Journeyman meat cutter
Labor
Laborer

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Laborer
Laborer warehouse distribution
Landscape
Landscaping
Lawn care
Letter carrier
Line Cook/Prep Cook
Line cook
Maid
Mail Clerk
Maintenance
Maintenance mechanic
Material handler
Meat processing plant worker
Mechanic
Mechanic
Mechanical maintenance and engineer
Mechanics
My last main occupation was hostess.
My last part time job was in retail.
Office support
Office work
Order picker
Order picking
Personal Care Asst
Personal care attendant
Reception desk help at a gym
Receptionist
Restaurant server
Restaurant work, kitchen helper and p . . .
Restaurant worker
Restaurant, landscaping, musician,
Retail associate
Retail clerk
Retail sales

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Retail sales
Retail sales associate
Retail stocker
Retail worker
Retired but was a school bus driver
Retired manufacturing employee
Scheduler
Secretary
Security
Security guard
Server
Server/Waitress
Server/bartender
Service clerk
Sheetmetal worker
Stocker
Stocking
Striper
Truck driver
Waitresd
Waitress
Waitress
Warehouse associate
Warehouse laborer
Warehouse worker
Welder/Fabricator
admin assistant
baby sitter
cahier
clerical
clerical work
cook
custodian
customer service representative
driver

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housekeeping
laborer
medical records clerk
office work
restaurant employee
retail - restaurant
seamstress
secretary
security officer
skilled labor
waitress
worked at a call center
(all jobs in which respondent indicated, "I work on commissions, contracts, or revenues from a business I own")
Vice president
1/2 retired 1/2 home health
A financial analysis
AAW SOCIAL SERVICES
AR Analyst
Academic adbisor
Accountant
Accountant
Accounting
Accounting
Accounting Department Manger
Accounting Dept Manager
Accounting manager
Accounts Payable
Accounts receivables
Activity. Director
Admin
Administrator
Advertising Executive
Agriculture

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Analyst
Animal care specialist
Animal care specialist
Apartment maintenance
Art and jewelry
Artist
Arts
Artwork
As I said I am disabled I do not work
Assistant
Assistant librarian
Assistant manager
Assistant spa manager
Assistant to an online retailer
Associate
Associate
At home odd jobs
Auditor
Auditor
Automotive
Aviation
Aviation QA for aircraft
Bakery ..manager
Bank VP
Bank branch manager
Banking
Banking and finance
Banking or finance
Before I retired, I worked for a hosp . . .
Behavioral health technition
Billing Specialist
Biology Professor
Bookkeeper
Bookkeeper before my retirement
Bookkeeper2

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Bookkeeping
Broker
Building
Building manufactured housing
Business Analyst now retired.
CNA
CNA
Cannabis consulting
Car parts manufacturer
Card administrator
CareGiver
Caregiver
Caregiver
Carpenter
Carpentry
Caseys
Catering
Certified Nursing Assistant
Certified Nursing Assustant
Certified nurse aide
Chicken Farmer
Child care
Child care services
Childcare
Childcare
Childcare worker
Civil servants
Claims
Classroom Teacher
Clerk
Cna
Co-owner of a snack food distributors . . .
Collections
College faculty
Commercial construction speciality su . . .

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Company Operations
Computer Application Developer
Computer repair
Computer reseller
Computer scientist use
Construction business Owner
Construction manager
Consultant
Consultant, nonprofit
Consultant-Healthcare and Education (. . .
Consulting
Contractor
Corrections
Cosmetology
Costumer services
Csr
Culinary
Currently homemaker raising three sma . . .
Customer Billing Specialist
Customer Door Host
Customer care representative
DDSC
DEV Ops engineer
DSP
Daycare
Daycare provider
Daycare provider and caregiver
Dental Hygienist
Dental assistant
Dental office manager
Department supervisor housewares
Design, fabrication
Designer
Direct support Professional
Director of Operations

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Director of Training
Disabilities
Disable
Disabled
Disabled
Don't work
E-commerce coordinator
EMT
ER nurse
Early childhood
Education
Education
Education staff
Educatir
Educator
Educator
Educator/ counselor
Elder care
Emergency Telecommunications is what . . .
Employed
Emt
Engineer
Engineering
Engineering
Engineering Support Analyst
English teacher
Entertainment
Environmental
Environmental Safety
Escrow
Evs tech
Executive Assistant
Executive assistant
Executive at a Paper Mill
Executive director non profit

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Factory
Family Service Worker Supervisor
Farming
Financial Planner to help U.S. Unifor . . .
Financial services
Floor Coordinator
Framing/Carpentry
General manager
General work
Government
Government
Government employee, IRS
Government/public sector
Grocery store
HEALTHCARE
HHA
HR
Handyman
Hardwood floor installer.
Harness racing
Head Athletic Trainer
Health
Health care
Health care
Health care non profit
Health nurse
Healthcare
Healthcare
Healthcare Admin
Healthcare RN
Healthcare aide
Healthcare management
Healthcare services
Heath care work
Helping employees with computer/infor . . .

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Higher education classroom instructor . . .
Home Health Aide
Home Healthcare
Home Lending Processor
Home health aid
Home health aide
Home health care
Home health care
Home health care aid
Home-maker
Homemaker
Homemaker
Homemaker the most important job in . . .
Homemaker.
Hospice music therapist
Hospital Day Care
Hospitality
Hospitality
Hospitality hotel
Housekeeping supervisor
Housewife
Housewife
Human Resource and Organization Devel . . .
Human services
I don't work
I am a house wife and mother wife an . . .
I am a personal assistant.
I am a software developer.
I am a stay at home mom
I am a substitute teacher.
I am disabled
I am disabled and unable to work
I am not working right now
I am retired from 31 years at Marriot . . .
I am retired psychiatric technician f . . .

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I am the general manager of a cleanin . . .
I do not work, due to a disability.
I don't work
I don't work
I don't work nor have worked in the . . .
I oversaw a legal nonprofit membershi . . .
I own my own business
I sell vintage items through an onlin . . .
I typically manage medical billing fi . . .
I used to be a tax examiner at the IRS.
I was a Nurse Aide
I was a home health aide.
I was a legal assistant at a law office
I was a spiritual advisor
I was a teacher's aide after working . . .
I work in real estate sales
I work in retail convenience stores . . .
I work in the billing department
I work on a farm and in graphic desig . . .
I worked at with delayed children and . . .
I worked for Child Protective and ret . . .
I worked for Dallas Police Department . . .
I worked for a non-profit before reti . . .
I worked for the city
I worked in retail
I'm a full-time student in college at . . .
I'm a quality assurance auditor
I'm diabled but was in office managem . . .
I'm not sure
I'm unemployed at the moment
IT
IT Consultant
IT Director
IT Manager.
IT SALES

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IT Supervisor
IT associate
IT management
Im disabled
Im on disability
Implant Director
In home care for the elderly and disa . . .
In home health care for the disabled
Independent sales rep
Information Technology
Information technology
Injured
Inspector
Instructional Assistant
Insurance
Insurance
Insurance agent
Insurance agent
Internet security
It
It ceo
I'm a student.
I'm an information technologist
Journalists
Kitchen cleaner.
LOCOMOTIVE ENGINEER
Lab tech
Last job was accounts receivables
Last occupation was accounting
Lawyer
Legal assistant
Legal secretary
Librarian
Licensed commercial architect provide . . .
Logistics management

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Logistics manager
Managed a travel office
Management
Management
Management Consultant
Management in retail
Manager
Manager
Manager and trainer
Manager at super 8 motel
Manager of a restaurant
Managment
Manangment
Manufactoring
Manufacturer
Manufacturing
Manufacturing
Manufacturing in bindery
Manufacturing jobs
Manufacturing operator
Marketer.
Marketing
Marketing
Marketing analysis
Media
Medical Assistant
Medical assistant
Medical assistant
Mental Health Field
Mental Health Therapist PHD.
Mental health Counselor
Merchandiser
Middle mamagement in retail
Military
Military (Communications Officer USMC)

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Mom
Mortgage Closer
Mother
My last job was being a caregiver for . . .
My last man I could patient was super . . .
N/A
NOC Engineer
Na
Nanny
Network Engineer
Newspaper print production
Night supervisor
None
None
Not working
Not working
Not working disability
Nothing
Nuclear medicine technologist
Nun
Nurse
Nurse
Nurse manager
Nurse operations
Nursing assistant
Nursing- director of nursing
Office management
Oilfield
Online grocery
Online surveys
Operating Room Nurse
Operations
Operations for a bank
Overnight aide
Owner

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PCA
Packager
Painter
Painting contractor
Paralegal
Parking and Traffic Enforcement
Passive income
Patient access
Pca
Personal services
Personal services
Pet sitting and dog walking
Physical therapy
Pit boss
Plant operators
Political coordinator
Pre school teacher part time
Pre-Service Rep
Precision machinist
Preschool teacher
Preschool teacher
Pressure washing
Private nurse
Probation officer
Probation officer
Product Management
Product Technician
Production
Production
Production Associate
Production management
Production manager
Production supervisor
Production technician
Professional scrapper

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Professional counselor
Program manager
Project Management
Project Manager
Project Readiness Manager
Project management
Property preservation coordinator
Psychology
Public relations
Public relations and accounting
Quality Service
RBT
RN
Radiology
Radiology clerk
Real estate closing secretary for a l . . .
Registered Nurse
Registered Nurse retired
Residential general contractor
Respiratory Therapist
Restaurant Manager
Restraunt management
Restraunts manager
Retail
Retail
Retail management
Retail manager
Retail merchandise associate
Retail merchandising
Retail store manager
Retired
Retired
Retired computer programmer
Retired from Telecommunications
Retired from international logistics

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Retired/office manager, satellite off . . .
Retirement
Risk management for UBS financial
Robotics
Sales
Sales
Sales and Marketing and Real Estate p . . .
Sales assistant
Sales associate
Sales clerk
Sales rep
Sales/Accounting
Salesperson
Sanitation
School librarian
Self employed carpenter, builder, res . . .
Senior Operational Manager
Senior Shipping Clerk
Senior buyer
Senior division order analyst
Senior trainer
Several careers hotel industry market . . .
Shift lead
Shift leader at supermarket
Shipping
Shipping and Receiving
Shipping and receiving
Shipping and receiving manager
Shop Tech
Software developer
Software development
Sonographer
Special Education Teacher
Speech-language pathologist
Sports writer

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Store Manager
Store manage
Storm Spotter
Student
Student
Student Safety
Student and on campus job
Substitute teacher
Supervisor
Supply chain management
Supplying and maintenance of X-rays a . . .
TC
TRANSPORTAION
Tattoo artist
Tax Preparer
Teacher
Teacher
Teacher Aide
Teacher assistant
Teachers aid
Teachers aide
Teacher, Retired
Teaching
Team manager
Tech support
Technian
Technical manual writer
Technical writer
Technician
Technology
Tescher
Tetail
Therapist
Title Examiner
Title clerk

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Transportation
Transportation
Transportation logistics
Transportation planner
Travel I&R Tech.
Turkey Hill
Unemployed
Unemployed
United States Air Force
Vet med
Veterinarian assistant
Veterinary
Vice Principal for CA Dept. of Correc . . .
Warehouse
Warehouse Manager
Warehouse administration
Warehouse sales
Water system designer
Work in a daycare. My main job is dri . . .
Worked for an engineer and ran a musc . . .
Xray technologist
accountant
advocate
bookkeeper
bookkeepper
caseworker in public assistance setting
child care
childcare
children's health assistant in school
civil service
consulting
counseling
craftsman
data analyst
director of operations for a transpor . . .

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disability
e commerce clerk
education
factory
financial company vice president
financial officer
financial systems analyst
former homemaker and unpaid caregiver
grad student
healthcare
high school theatre teacher
home health aide
homemaker
homemaker
hotels
human resources manager
instructional assistant in a public s . . .
junior high principal
last job was doctor
manager driver services
not to much
not working right now
notary/signing agent
nurse aide
office
owner of small business
paralegal
pca
retail
retail management
retail manger
retail, loss prevention
retired
retired police det
retiree

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sales
sign maker
special educator (1998-2011)
teacher
teaching
technology
unemployed

Spanish Councilors (Figure 2.6)

Jubilados y pensionistas
Médicos
Jubilados y pensionistas
Otros
Trabajadores sociales, educadores sociales y afines
Desempleados
Labores del hogar
Propietarios de pyme, restauración o comercio
Bomberos, fuerzas y cuerpos de seguridad
Auxiliares de enfermería, farmacia ó emergencias sanitarias
Profesores de formación profesional
Ns/nc
Ingenieros superiores ó técnicos
Enfermeros
Analistas, programadores informáticos y afines
Técnicos en calidad y prevención de riesgos laborales
Estudiantes
Directores y gerentes de empresas privadas y organizaciones sociales
Profesores de educación primaria
Técnicos en rrhh, orientadores laborales y afines
Arquitectos, topógrafos y afines
Economistas, analistas financieros, contables y afines
Consultores y asesores

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Profesores de universidad, investigadores
Abogados, fiscales y procuradores
Profesores de secundaria, pedagogos, orientadores
Farmaceúticos, veterinarios
Físicos, químicos, matemáticos, geólogos, meteorólogos y afines
Publicistas, relaciones públicas y afines
Archivista, bibliotecario, documentalista y afines
Delineantes y dibujantes técnicos
Técnicos sanitarios, de laboratorio y afines
Profesores de idiomas, música y otras disciplinas
Profesionales de ventas técnicas y médicas
Artesanos, relojeros, artes gráficas y afines
Profesionales en navegación marítima y aeronáutica
Técnicos de educación infantil
Fotografos, técnicos audiovisuales, diseñadores y decoradores
Fisioterapeutas, logopedas, terapeutas ocupacionales
Seguridad privado
Escritores, periodistas, filologos, interpretes y traductores
Psicólogos, sociólogos y otros profesionales en cc sociales
Deportistas, entrenadores, árbitros, monitores y afines
Instructores de autoescuela
Jueces y magistrados
Grabadores de datos, teleoperadores y afines
Odontólogos, ópticos, podólogos
Artistas, creativos, interpretes
Notarios y registradores
Dietistas y nutricionistas
Empleados de información, recepcionistas, administrativos y afines
Peones de agricultura, construcción, pesca e industria
Dependientes, vendedores, expendedores de gasolina

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Ordenanzas, conserjes, repartidores, mozos, recaudadores
Albañiles, soldadores,montadores de estructuras metálicas y afines
Agentes forestales y medioambientales
Electricistas, instaladores electrónicos y afines
Mecánicos de automoción, chapistas
Agricultores, ganaderos, pescadores y afines
Trabajadores de la industria alimentaria, bebidas y tabaco
Trabajadores del textil, confección, piel, cuero y calzado
Conductores de camión, autobus y afines
Cocineros, camareros y afines
Operadores de instalaciones y maquinaria fija y movil
Personal de limpieza, ayudantes de cocina
Peluqueros, estilistas y afines
Pintores, escayolistas y afines
Empleados de oficina bancaria, financiera, correos, biblioteca y afines
Carpinteros, cristaleros, herreros
Fontaneros e instaladores de tuberías, refrigeración y climatización
Recogedores de residuos, barrenderos y afines
Empleados de hogar y cuidadores a domicilio
Técnicos en instalaciones de producción energética, residuos y afines
Conductores de automovil, taxi, furgoneta
Auxiliares de vuelo, tierra, revisores, guia turístico

Brazilian Candidate Data (Figure 4.5)

TECNICO DE BIOLOGIA
BANCARIO E ECONOMIARIO
ZOOTECNISTA

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MEMBRO DAS FORCAS ARMADAS
POLICIAL MILITAR
ADMINISTRADOR
QUIMICO
PROFESSOR DE ENSINO DE PRIMEIRO E SEGUNDO GRAUS
ASTRONOMO
SERVIDOR PUBLICO FEDERAL
DIRETOR DE ESTABELECIMENTO DE ENSINO
SOCIOLOGO
ESCULTOR, PINTOR E ASSEMELHADOS
TECNICO DE LABORATORIO E RAIOS X
JORNALISTA
TECNICO DE QUIMICA
NUTRICIONISTA E ASSEMELHADOS
CONTADOR
DESENHISTA TECNICO
SENADOR
TECNOLOGO
FISCAL
BOMBEIRO CIVIL
ARQUIVISTA E MUSEOLOGO
ESCRITOR E CRITICO
PROPRIETARIO DE ESTABELECIMENTO COMERCIAL
DONA DE CASA
GEOGRAFO
TRABALHADOR DE ARTES GRAFICAS
PRODUTOR AGROPECUARIO
MEDICO
BACTERIOLOGISTA E ASSEMELHADOS
MINISTRO DE ESTADO
GOVERNADOR
TECNICO DE MECANICA

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SALVA-VIDAS
BIOLOGO
BOMBEIRO MILITAR
AGENTE ADMINISTRATIVO
FUNCIONARIO PUBLICO CIVIL APOSENTADO
MEMBROS DO PODER JUDICIARIO: MINISTRO DE TRIBUNAL SUPERIOR, MAGISTRADO
PEDAGOGO
PROFISSIONAIS DE LETRAS E DE ARTES
PROPRIETARIO DE MICROEMPRESA
SECURITARIO
FOTOGRAFO E ASSEMELHADOS
PENSIONISTA
AGRONOMO
DEPUTADO
BIOLOGO E BIOMEDICO
TERAPEUTA
ESTUDANTE, BOLSISTA, ESTAGIARIO E ASSEMELHADOS
PROPRIETARIO DE ESTABELECIMENTO DE PRESTACAO DE SERVICOS
PROFESSOR E INSTRUTOR DE FORMACAO PROFISSIONAL
MEMBRO DO MINISTERIO PUBLICO
ECONOMISTA
DIRETOR DE EMPRESAS
GEOLOGO
PARAMEDICO
ASSISTENTE SOCIAL
OCEANOGRAFO
ARQUITETO
ECONOMISTA DOMESTICO
TECNICO DE ELETRICIDADE, ELETRONICA E TELECOMUNICACOES

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HISTORIADOR
MILITAR REFORMADO
PUBLICITARIO
MEMBROS DO PODER LEGISLATIVO: SENADOR, DEPUTADOS E VEREADOR
ARTISTA PLASTICO E ASSEMELHADOS
SERVIDOR PUBLICO ESTADUAL
VEREADOR
SERVENTUARIO DE JUSTICA
APOSENTADO (EXCETO FUNCIONARIO PUBLICO)
SERVIDOR DA JUSTICA ELEITORAL
PSICOLOGO
CORRETOR DE IMOVEIS, SEGUROS, TITULOS E VALORES
BIOMEDICO
COMUNICOLOGO
PROFESSOR DE ENSINO SUPERIOR
ATOR E DIRETOR DE ESPETACULOS PUBLICOS
CHEFE INTERMEDIARIO
JOALHEIRO E OURIVES
ALMOXARIFE
ARQUEOLOGO
ASTROLOGO
AGENTE DE VIAGEM
BIBLIOTECARIO
GERENTE
TABELIAO
PREFEITO
TECNICO CONTABILIDADE, ESTATISTICA, ECONOMIA DOMESTICA E ADMINISTRACAO
PROPRIETARIO DE ESTABELECIMENTO AGRICOLA, DA PECUARIA E FLORESTAL

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FONOAUDIOLOGO
MEMBROS DO PODER EXECUTIVO: PRESIDENTE, MINISTRO, GOVERNADOR, PREFEITO
FISICO
PROFESSOR DE ENSINO FUNDAMENTAL
ODONTOLOGO
OUTROS
AGENTE POSTAL
LEILOEIRO, AVALIADOR E ASSEMELHADOS
PRESIDENTE DA REPUBLICA
DIGITADOR
PROFESSOR DE ENSINO MEDIO
EMPRESARIO
ENFERMEIRO
MAGISTRADO
EMPRESARIO E PRODUTOR DE ESPETACULOS PUBLICOS
SUPERVISOR, INSPETOR E AGENTE DE COMPRAS E VENDAS
AGENTE DE SAUDE E SANITARISTA
ANALISTA DE SISTEMAS
AGENTE DE VIAGEM E GUIA DE TURISMO
VETERINARIO
POLICIAL CIVIL
DESENHISTA INDUSTRIAL
ANTROPOLOGO
METEOROLOGISTA
COMERCIANTE
PROPRIETARIO DE ESTABELECIMENTO INDUSTRIAL
PROTETICO
FARMACEUTICO
TRADUTOR, INTERPRETE E FILOLOGO

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ATLETA PROFISSIONAL E TECNICO EM DESPORTOS
COMERCIARIO
CAPITALISTA DE ATIVOS FINANCEIROS
FISCAL DE TRANSPORTE COLETIVO
LOCUTOR E COMENTARISTA DE RADIO E TELEVISAO E RADIALISTA
MUSICO
VENDEDOR PRACISTA, REPRESENTANTE, CAIXEIRO-VIAJANTE E ASSEMELHADOS
TECNICO DE ENFERMAGEM E ASSEMELHADOS (EXCETO ENFERMEIRO)
VENDEDOR DE COMERCIO VAREJISTA E ATACADISTA
GEOFISICO
ESTATISTICO
AGENCIADOR DE PROPAGANDA
FUNILEIRO
PROGRAMADOR DE COMPUTADOR
BIBLIOTECARIO, ARQUIVISTA, MUSEOLOGO E ARQUEOLOGO
MATEMATICO E ATUARIO
CARVOEIRO
AGENTE DE SERVICOS FUNERARIOS E EMBALSAMADOR
COREOGRAFO E BAILARINO
OCUPANTE DE CARGO DE DIRECAO E ASSESSORAMENTO INTERMEDIARIO
DIPLOMATA
DELEGADO DE POLICIA
AUXILIAR DE LABORATORIO
DETETIVE PARTICULAR
DESENHISTA
CANTOR E COMPOSITOR
CONTROLADOR DE TRAFEGO AEREO

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ENGENHEIRO
TECNICO EM AGRONOMIA E AGRIMENSURA
PILOTO DE AERONAVES
TAXISTA E MOTORISTA PARTICULAR
GUARDADOR DE VEICULOS
TRABALHADOR DE FABRICACAO DE CALCAADOS E ARTEFATOS DE COURO
GOVERNANTA
TRABALHADOR DE FABRICACAO DE ROUPAS
MOTORISTA DE VEICULOS DE TRANSPORTE DE CARGA
ALFAIATE
COBRADOR DE TRANSPORTE COLETIVO
TRABALHADOR METALURGICO E SIDERURGICO
OPERADOR DE CAMERAS DE CINEMA E TELEVISAO
MONTADOR DE ESTRUTURA METALICA
TRABALHADOR DE FABRICACAO DE PRODUTOS DE BORRACHA E PLASTICO
TRABALHADOR AGRICOLA
TRABALHADOR DE FABRICACAO, VULCANIZACAO E REPARACAO DE PNEUMATICOS
OFFICE-BOY E CONTINUO
MESTRE E CONTRAMESTRE DE EMBARCACAO
JORNALEIRO
FERROVIARIO
LAVADOR DE VEICULOS
TRABALHADOR DE FABRICACAO DE PAPEL E PAPELAO

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SECRETARIO E DATILOGRAFO
GUIA DE TURISMO
EMPREGADO DOMESTICO
TECNICO TEXTIL
ENCANADOR, SOLDADOR, CHAPEADOR, CALDEIREIRO, MONTADOR DE ESTRUTURA METALICA
TRABALHADOR DE FABRICACAO E PREPARACAO DE ALIMENTOS E BEBIDAS
FRENTISTA
AUXILIAR DE ESCRITORIO E ASSEMELHADOS
TRABALHADOR DE FABRICACAO DE PRODUTOS TEXTEIS (EXCETO ROUPAS)
RELOJOEIRO E MONTADOR DE INSTRUMENTO DE PRECISAO
OPERADOR DE COMPUTADOR
TRABALHADOR DA PECUARIA
TRABALHADOR DE HOTELARIA
CATADOR DE RECICLAVEIS
EMBALADOR, EMPACOTADOR E ASSEMELHADOS
MOTORISTA PARTICULAR
GARCOM
MASSAGISTA
ESTIVADOR, CARREGADOR, EMBALADOR E ASSEMELHADOS
LANTERNEIRO E PINTOR DE VEICULOS
MAQUINISTA E FOGUISTA DE EMBARCACOES E ASSEMELHADOS
PADEIRO, CONFEITEIRO E ASSEMELHADOS
TRABALHADOR DE USINAGEM DE METAIS
COMISSARIO DE BORDO
GARIMPEIRO
TRABALHADOR DE MINAS E PEDREIRAS, SONDADOR E ASSEMELHADOS

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CHAVEIRO
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OPERADOR DE IMPLEMENTO DE AGRICULTURA, PECUARIA E EXPLORACAO FLORESTAL
TAPECEIRO
TECNICO DE MINERACAO, METALURGIA E GEOLOGIA
FAXINEIRO
PORTEIRO DE EDIFICIO, ASCENSORISTA, GARAGISTA E FAXINEIRO
ARTISTA DE CIRCO
CONTRAMESTRE DE EMBARCACOES
MECANICO DE MANUTENCAO DE VEICULOS AUTOMOTORES E MAQUINAS
LEITURISTA
MARINHEIRO CIVIL, CANOEIRO, EMBARCADO E ASSEMELHADOS
ESTETICISTA
ATENDENTE DE LANCHONETE E RESTAURANTE
COMANDANTE DE EMBARCACOES
TECNICO DE OBRAS CIVIS, ESTRADAS, SANEAMENTO E ASSEMELHADOS
CERAMISTA E OLEIRO
ENCANADOR, SOLDADOR, CHAPEADOR E CALDEIREIRO
TRABALHADOR FLORESTAL
OPERADOR DE EQUIPAMENTO MEDICO E ODONTOLOGICO
TECNICO EM EDIFICACOES
BOMBEIRO E INSTALADOR DE GAS, AGUA, ESGOTO E ASSEMELHADOS
DESPACHANTE
RECEPCIONISTA

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CABELEIREIRO E BARBEIRO
REPRESENTANTE COMERCIAL
MANICURE E MAQUILADOR
ESTOFADOR
SERVIDOR PUBLICO MUNICIPAL
TORNEIRO MECANICO
ELETRICISTA E ASSEMELHADOS
MOTORISTA DE VEICULOS DE TRANSPORTE COLETIVO DE PASSAGEIROS
CARPINTEIRO, MARCENEIRO E ASSEMELHADOS
ESTIVADOR, CARREGADOR E ASSEMELHADOS
FEIRANTE
CABELEIREIRO, BARBEIRO, MANICURE, MAQUILADOR, ESTETICISTA E MASSAGISTA
ENGRAXATE
TRABALHADOR DE CURTIMENTO INDUSTRIAL
GARI OU LIXEIRO
MOTOBOY
MECANICO DE MANUTENCAO, OPERADOR DE APARELHOS DE PRODUCAO INDUSTRIAL
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COZINHEIRO
TRABALHADOR RURAL
DEMONSTRADOR
SERRALHEIRO

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LAVANDEIRO, TINTUREIRO E ASSEMELHADOS
ELETRICISTA DE MANUTENCAO DE VEICULOS AUTOMOTORES E APARELHOS
JARDINEIRO
ARTESAO
FIANDEIRO, TECELAO, TINGIDOR E ASSEMELHADOS
PETROLEIRO
TELEFONISTA
OPERADOR DE INSTALACAO DE PRODUCAO DE ENERGIA ELETRICA E NUCLEAR
TRABALHADOR DE TRATAMENTO DE FUMO E DE FABRICACAO DE CIGARROS/CHARUTOS
COVEIRO
TRABALHADOR DE CONSTRUCAO CIVIL
SECRETARIO, ESTENOGRAFO, DATILOGRAFO, RECEPCIONISTA, TELEFONISTA, ETC
TAXISTA
TRABALHADOR DE INSTALACOES DE PROCESSAMENTO QUIMICO
CHAPELEIRO

Carnes (2018) (Figure 4.5)

See Carnes (2018) for complete details.

Best and Cotta (2000) (Figure 6.1)

Teachers and Professors
Journalists, Writers
Politicians
Higher Civil Servants

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Public Sector Employees
Military Persons
Priests, Clergymen
Lawyers
Judges
Primary Sector
Blue-Collar-Workers
Managers, Businessmen

Butler et al. (2021) (Figure 6.1)

Legal profession
Education
Physicians/dentists
Architects/surveyors/engineers
Councillor/other elected official
Political/social/policy research
Party official
Journalism/broadcasting/media
Trade union official
Lobbyist
Business/commerce
Agriculture/farmers
Armed services
Civil service and local authority administration
Clergy
NHS
Other
Other white collar
Retired
Social worker
Voluntary sector
Clerical/secretarial
Writer/literary/artists
Manual worker

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Lamprinakou et al. (2017) (Figure 6.1)

Business
Manual
Professions
Other

Elsässer (2024a) (Figure 6.2)

"An MP is coded as 'working class' if he or she has worked more than five years in a working-class occupation before first entering parliament. Working-class occupations are defined according to the Oesch class scheme, thus including manual, service sector, and office task occupations." (Elsässer 2024a, 3)

1992 British Candidate Survey (referenced in the text)

1 FARMER OR FAR MANAGE
2 FARM WORKER
3 SKILLED MANUAL WORK
4 SEMI-SKILLED OR UNSK
5 PROFESSIONAL OR TECH
6 MANAGER OR ADMINISTROR
7 CLERICAL
8 SALES
9 HOUSEWIFE
99 M MISSING

These are based on item G66A. The survey also included an open-ended version of the question; we removed from the workers category participants who said in G65A that their previous occupation was any of the following: self employed, national account manager, area account manager, insurance agent, deputy secretary, planning engineer, financial consultant,

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member of the European Parliament, bed and breakfast proprietor, guest house proprietor, salesman, district and county councilor / part time sales negotiator, computer programmer, bank official, local government officer, independent financial advisor.

2001 British Candidate Survey (referenced in the text)

Academic
Accountant
Accountant/Auditor
Accounts Clerk
Actuary
Administrative Officer
Administrator
Admissions Officer
Advertising
Advisor
Advocate/ Barrister/ Lawyer
Analyst
Analyst/Programer
Antiques Dealer
Architect
Archivist
Asset Management
Assistant Director
Author
Banker
Barman
Barrister
Bookseller
Borough Councillor
Bursar
Business and Finance Assistant

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Businessman
Campaign Officer
Caravan Park Owner
Care Assistant for the Elderly
Cash Officer Supervisor
Chairman
Charity Worker
Chief Executive
Chief Officer
Chief of Staff
Church Administrator
City Councillor
Civil Servant
Clinical
Columnist
Community Development Officer
Compliance Officer
Constituency Assistant
Construction Site Agent
Consultant
Consultant/ Teacher
Consultant/Writer
Consulting Engineer
Consutant
Contractor
Coordinator
Councillor
Criminologist/Writer
Customer Service
DA
Day Centre Officer
Dental Surgeon
Dentist
Designer and Director
Development Coordinator

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Development Voluntary Sector
Development Worker
Dietitian
Director
Director & Strategy Advisor
Director/Manager
Doctor
Dress Designer
Drug/HIV Outreach Worker
Economist
Economist/Consultant
Editor
Electrical Contracting
Electrician
Emergency Planning Officer
Engineer
Engineer/Lecturer
European Parliament Member
Executive
FE Lecturer
Farmer
Farmer/Businessman
Farmer/Lecturer
Film Cataloguer
Financial Controller
Financier
Firefighter
Fund Manager
Fundraiser
Funeral Director
Furniture Retailer
GP
General Manager
General Practioner
Glass Fibor Laminator

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Graphic Designer
Greater London Council Minister
Group Leader
Head of Avionic Systems
Head of Internal Communications
Head of Marketing and Education
Head of Media Relations
Headhunter
Headmaster
Health Education Specialist
Health and Safety Officer
Housedad
Househusband
Hypnotherapist
Information Technology
Insurance Broker
Insurance Underwriter
Internal Auditor
International Operational Reviewer
Internet Entrepreneur
Investigation Officer
Investigator/Ombudsman
Investment Banker
Jeweller
Journalist
Journalist/author
Journalist/writer
Laboratory Technician
Labour Relations
Land Owner
Landlord
Lecturer
Lecturer/consultant/author
Lecturer/editor
Lecturer/local council leader

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Legal Caseworker
Liability Claims Negotiator
Liaison-Support Officer
Librarian
Linguist
Lobbyist
Local Councillor
Local Councillor/consultant
Local Government Officer
Management/Legal Services
Manager
Manager/Consultant
Managing Consultant
Market Research Interviewer
Marketing
Marketing and Public Relations
Media Coordinator
Mediator
Medical Director
Merchant
Microbiologist
Minister/Broadcaster/Writer
Mortgage Broker
Mother
Music Examiner
Musician
NHS
News Agent
Nurse
Nurse/Tutor/NHS Advisor
Nutritionist
Officer
Organiser
PA
PR

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Parliamentary Assistant
Parliamentary Officer
Partner
Party Agent
Party Official
Patient Simulator
Pharmacist
Physiotherapist
Policy Support Officer
Political Agent
Political Assistant
Political Hack
Political Officer
Political Organiser
Political Party Employee
Press Officer
Press and Parlimentary Officer
Principal
Probation Officer
Production Director
Professor
Programmer
Psychoanalytic Psychotherapist and Medical GP
Public Affairs Practioners
Public Relations
Publisher
Quality Control
Radiograther
Research Assistant
Research Officer
Research/ Lecturer
Researcher
Researcher/Adviser
Researcher/Manager
Researcher/Scottish Parliament

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Restaurateur
Retailer
Risk Underwriter
Salesman
School Inspector
Schoolmaster
Scientist
Scientist/Consultant
Shop Owner
Shopkeeper/Director
Social Worker
Social Worker/Railway Employee
Social Worker/magistrate
Solicitor
Solicitor/Lecturer
Speech Writer
Staff Officer
Stockbroker
Store Assistant
Store Owner
Strategic Planning
Strategy Analyst
Student
Sub-editor
Support Worker
Surgeon
Surveyor
T.V. Producer
TV Official
Tax Accountant/Lawyer
Tax Advisor
Tax Consultant
Tax Counsel
Tax Practitioner
Teacher

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Teacher/Charity Worker
Teacher/Consultant
Teacher/Council Leader
Teacher/Lecturer
Teacher/Local Councillor
Team Leader
Television reporter
Temporary Worker - Recruitment Agencies
Tourist Partner
Town Planner
Trade Union Convenor
Trade Union Officer
Trade Union Official
Trainer/advisor
Travel Industry
Tuc Officer
Tutor
Tutor/Examiner
Tutor/Writer
Underwriter
Valuer/ Agent
Venture Capitalist
Veterinary Surgeon
Visitor Officer
Worked for an MP
Writer
Writer/Journalist
Writer/Researcher
Writer/researcher

Administrative Assistant
Air Steward
Call Handler
Caterer
Catering

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Coach Operator
Factory Worker
Lorry Driver
Miner
Personal Assistant
Plant Operative
Postal Worker
Railway Conductor
Secretary
Taxi Driver
Vehicle Dismantler

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APPENDIX B

Auxiliary Findings

TABLE B2.1. Regression models from Figure 2.1 (and models with additional controls)

	1	2	3	4
Worker	−0.02*		−0.02*	
	(0.01)		(0.01)	
Lower-income		−0.01		−0.00
		(0.01)		(0.01)
Female			−0.00	−0.02
			(0.02)	(0.01)
Intercept	0.09*	0.07*	0.09*	0.09*
	(0.01)	(0.00)	(0.01)	(0.01)
N	3,153	8,414	3,153	8,407
R^2	0.025	0.015	0.025	0.016

Notes: Cells report estimates from regressions relating an indicator for participants who indicated that they had six or seven of the seven candidate traits to indicators for working-class and lower-income respondents (respectively), survey indicators (not listed), and gender (in models 3 and 4). Standard errors are clustered by survey. * $p < 0.05$.

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TABLE B2.2. Sharp regression discontinuity estimates from Figure 2.6 (and model with optimal bandwidth)

	1	2
RD estimate	−1.77	2.45
	(3.60)	(6.98)
Effective sample	2,108	520
Bandwidth	All	Optimal
Method	Conventional	Conventional
Kernel	Triangular	Triangular

Notes: Estimates from local polynomial regressions with standard errors clustered by municipality. Column (1) includes all municipalities with between 100 and 400 inhabitants. Column (2) uses an optimal bandwidth following Calonico et al. (2014).

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TABLE B4.1. Regression models replicating mean differences in Figure 4.1 with added controls for gender, age, and country

	1	2	3	4	5	6	7	8	9	10	11	12
Worker	0.02	0.06	0.03	0.09*	0.04	0.07	0.07	0.08	0.17**	0.00	0.14**	0.03
	(0.05)	(0.05)	(0.04)	(0.04)	(0.04)	(0.05)	(0.04)	(0.04)	(0.04)	(0.03)	(0.04)	(0.04)
Female (ind.)	0.10*	0.09	0.04	0.05	0.01	−0.02	0.08	0.01	0.04	−0.02	0.07	0.05
	(0.05)	(0.05)	(0.04)	(0.04)	(0.04)	(0.05)	(0.04)	(0.04)	(0.04)	(0.03)	(0.04)	(0.04)
Nonbinary (ind.)	0.04	0.53	−0.26	0.29	0.79	0.08	0.23	−0.30	−0.23	−0.17	−0.20	0.35
	(0.52)	(0.53)	(0.47)	(0.44)	(0.42)	(0.52)	(0.45)	(0.48)	(0.42)	(0.36)	(0.42)	(0.46)
Another gender (ind.)	−0.36	−0.37	−0.23	−0.11	−0.14	−0.43	−0.18	−0.24	−0.10	−0.10	−0.09	−0.23
	(0.89)	(0.89)	(0.80)	(0.74)	(0.71)	(0.88)	(0.77)	(0.82)	(0.72)	(0.60)	(0.71)	(0.78)
Age (contin.)	−0.00	−0.00*	−0.00	−0.00*	−0.00	0.00	0.00	−0.00	−0.00	−0.00**	−0.00	0.00
	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)
Intercept	0.40**	0.55**	0.27**	0.39**	0.27**	0.20**	0.17**	0.28**	0.22**	0.25**	0.20**	0.17**
	(0.08)	(0.08)	(0.07)	(0.06)	(0.06)	(0.07)	(0.07)	(0.07)	(0.06)	(0.05)	(0.06)	(0.06)
N	462	462	462	462	462	462	462	462	462	462	462	462
R^2	0.010	0.025	0.005	0.066	0.022	0.018	0.015	0.010	0.061	0.020	0.051	0.007

Notes: Cells report estimates from regressions relating an indicator for participants who reported that they had the concern in question to indicators for working-class participants, female participants, non-binary participants, and participants who identified with another gender, and to a continuous measure of age. Outcome variables are as follows 1 = my privacy or my personal reputation, 2 = my family's privacy, 3 = giving up my free time, 4 = giving up my income or job to run for office, 5 = discrimination against me, 6 = the need to raise lots of money, 7 = negative advertising against me, 8 = the difficulty of running a campaign, 9 = the difficulty of holding office, 10 = losing the election, 11 = I don't think I could make a difference in politics, 12 = I don't think I would make a good politician. Statistical significance denoted as * $p < 0.05$, ** $p < 0.01$.

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TABLE B4.2. Regression models replicating mean differences in Figure 4.2 with added controls for gender, age, and race

	1	2	3	4	5	6	7	8	9	10	11
Worker	0.10+	−0.02	0.06	−0.06	−0.00	−0.03	−0.04	0.06	0.08	0.09	0.07
	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)
Female (ind.)	−0.05	−0.08+	−0.07	−0.06	0.03	0.03	−0.07	−0.00	−0.05	−0.10*	−0.08+
	(0.05)	(0.05)	(0.05)	(0.05)	(0.05)	(0.05)	(0.05)	(0.05)	(0.05)	(0.05)	(0.04)
White (ind.)	−0.02	−0.00	−0.04	−0.09	−0.13*	0.00	−0.00	−0.10+	−0.02	−0.04	−0.12*
	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)	(0.05)	(0.06)	(0.05)
Age (contin.)	−0.01**	−0.01**	−0.01**	−0.01**	−0.00*	0.00	−0.00+	−0.01**	−0.00**	−0.01**	−0.01**
	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)
Intercept	1.12**	1.12**	0.96**	1.02**	0.91**	0.67**	0.90**	0.96**	1.00**	1.22**	1.16**
	(0.09)	(0.09)	(0.09)	(0.09)	(0.09)	(0.09)	(0.09)	(0.09)	(0.08)	(0.09)	(0.08)
N	371	371	371	371	371	371	371	371	371	371	371
R^2	0.1063	0.0755	0.0498	0.0467	0.0353	0.0019	0.0154	0.0499	0.0399	0.143	0.085

Notes: Cells report estimates from regressions relating an indicator for participants who reported that they would be encouraged by the item in question to indicators for working-class, female, and white-non-Hispanic participants and to a continuous measure of age. Outcome variables are as follows 1 = more free time, 2 = more money saved up, 3 = fewer family responsibilities, 4 = candidates have more privacy, 5 = less discrimination in campaigns, 6 = less negative advertising, 7 = didn't have to worry about fundraising, 8 = more sure you would win, 9 = more sure you would be a good politician, 10 = go back to previous job, 11 = be able to pay your bills. Statistical significance denoted as + $p < 0.10$, * $p < 0.05$, ** $p < 0.01$.

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TABLE B4.3. Regression models replicating mean differences in Figure 4.3 with added controls for gender and age

	1	2	3	4	5	6	7	8	9	10	11
Worker	0.09	0.08	0.11+	0.12*	0.18**	0.06	0.01	0.03	−0.01	0.04	0.07
	(0.06)	(0.06)	(0.05)	(0.05)	(0.05)	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)	(0.06)
Female (ind.)	−0.00	−0.00+	−0.01**	0.00+	−0.00	−0.00	−0.00	−0.00*	−0.00	−0.01**	−0.00*
	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)
Age (contin.)	−0.03	0.01	−0.03	−0.02	−0.02	−0.03	−0.08	−0.07	−0.11*	−0.05	−0.10+
	(0.05)	(0.05)	(0.05)	(0.06)	(0.06)	(0.06)	(0.05)	(0.05)	(0.05)	(0.06)	(0.06)
Intercept	0.52**	0.49**	0.63**	0.14	0.44**	0.52**	0.58**	0.64**	0.82**	0.76**	0.68**
	(0.12)	(0.12)	(0.11)	(0.13)	(0.13)	(0.13)	(0.11)	(0.12)	(0.11)	(0.14)	(0.13)
N	424	422	424	332	334	335	407	402	404	357	356
R^2	0.0111	0.0142	0.0331	0.0214	0.0313	0.0045	0.0093	0.0163	0.0147	0.0264	0.0237

Notes: Cells report estimates from regressions relating an indicator for participants who reported that they would be encouraged by the item in question to indicators for working-class and female participants and to a continuous measure of age. Outcome variables are as follows 1 = more free time, 2 = more money saved up, 3 = fewer family responsibilities, 4 = candidates have more privacy, 5 = less discrimination in campaigns, 6 = less negative advertising, 7 = didn't have to worry about fundraising, 8 = more sure you would win, 9 = more sure you would be a good politician, 10 = go back to previous job, 11 = be able to pay your bills. Statistical significance denoted as + $p < 0.10$, * $p < 0.05$, ** $p < 0.01$.

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TABLE B5.1. Regression models from Figure 5.1 and models with additional controls

	1	1a	2	2a
Worker	−0.07**	−0.07**	−0.22**	−0.10*
	(0.02)	(0.01)	(0.05)	(0.03)
Female (ind.)	—	−0.02*	—	−0.01
		(0.01)		(0.03)
Age (contin.)	—	0.00*	—	0.00*
		(0.00)		(0.00)
Intercept	0.15**	0.12*	0.34**	0.08
	(0.02)	(0.04)	(0.10)	(0.03)
N	7,883	7,875	584	582
R^2	0.0109	0.0277	0.0698	0.3087
Survey FE	No	Yes	No	Yes
# Countries	10	10	3	3
Respondents	All	All	High-pot.	High-pot.

Notes: Models 1 and 2 are the models used to generate the estimates in Figure 5.1; models 1a and 2a are alternate versions of the corresponding models that add controls for gender and age and survey fixed effects. Cells report estimates from regressions relating an indicator for participants who reported that they been encouraged to run for office by a political elite (political and party leaders, other local community leaders or groups, other national leaders or groups, a formal candidate training program, or members of the media) to indicators for working-class participants and, in models 1a and 2a, an indicator for female survey participants, a continuous measure of the participant's age, and survey fixed effects. Statistical significance is denoted as $p < 0.05$, ** $p < 0.01$.

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